



Production Forecasting
 Record Keeping
 Market Development
 Haulage
 Roding
 Marketing
 Invoicing
 Harvesting
 Representation
 Bioenergy
 Health and Safety



- ▶ Owned by Growers
- ▶ Run by Growers
- ▶ Works for Growers



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FSC Chain of Custody CU-COC-806295



DWP Harvesting aims to maximise the short and long-term profitability of Members' woodlands by planning and management of a comprehensive harvesting programme.

Maximising sale prices by undertaking volume contracts with processors and by ensuring delivery according to pre-agreed supply programmes. Developing long term relationships with contractors by providing continuity of work in order that harvesting quality can be improved and maintained and costs kept to a minimum.



We assist Members with discipline to manage their woodlands according to the best silvicultural practice to meet their strategic objectives. We also represent Members' woodland interests at both local and regional level to ensure continuity of commercial production and maintenance of the quality of environment created by Members' existing woodland resource.

Established in 1987, DWP is Scotland's only fully independent co-operative timber marketing group. With a current membership of over 12,000 hectares of woodland we have established expertise to identify the potential in your woods and to market your timber. As a professionally run, economically efficient group that applies well-proven systems to harvesting the produce from your woods, we follow safe and sustainable procedures. Active in the emerging biomass sector, we provide a gateway for your produce into the expanding markets for renewable energy.

WE OFFER TWO ALTERNATIVE LEVELS OF SERVICE

► Full Harvesting and Marketing Service

DWP Harvesting's professional staff inspect your woods, prepare production forecasts, give advice on roads and extraction systems. Sales contracts are made on your behalf with sawmillers and wood processors. We arrange harvesting and haulage contractors, supervise and monitor operations, raise invoices and maintain records.

Commission Rates

Members	6.0% of gross sales
Non Members	8.0% of gross sales

► Agency Service

DWP Harvesting's professional staff organise the sale of your timber through contacts negotiated with our substantial network of sawmillers and wood processors. All harvesting arrangements would be organised independently by you.

Commission Rates

Members	1.75% of gross sales
Non Members	2.0% of gross sales

RESPONSE FORM

- I would like an introductory visit
- I wish to join **DWP Harvesting** in respect of hectares of woodland
- (please include total for all categories of woodland)

Contact Name _____

Organisation _____

Address _____

Tel _____

Fax _____

Email _____

I enclose my cheque payable to **DWP Harvesting** made up as follows:-

Share Capital	£100
Annual Membership Fee	Nil
Total	£100.00

Signature _____

Date _____

Please send to Andrew Nicol or Stewart Towers
at **DWP Harvesting**